



Smithsonian Institution

Archives Center - NMAH

E. D. Moore: Business Correspondence, September 1907 -November 1908; June 1910 [ORIGINALS]

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J

September 19, 07

Davidass Jaitha, Esq.
c/o Arnold, Cheney & Co.

Aden.

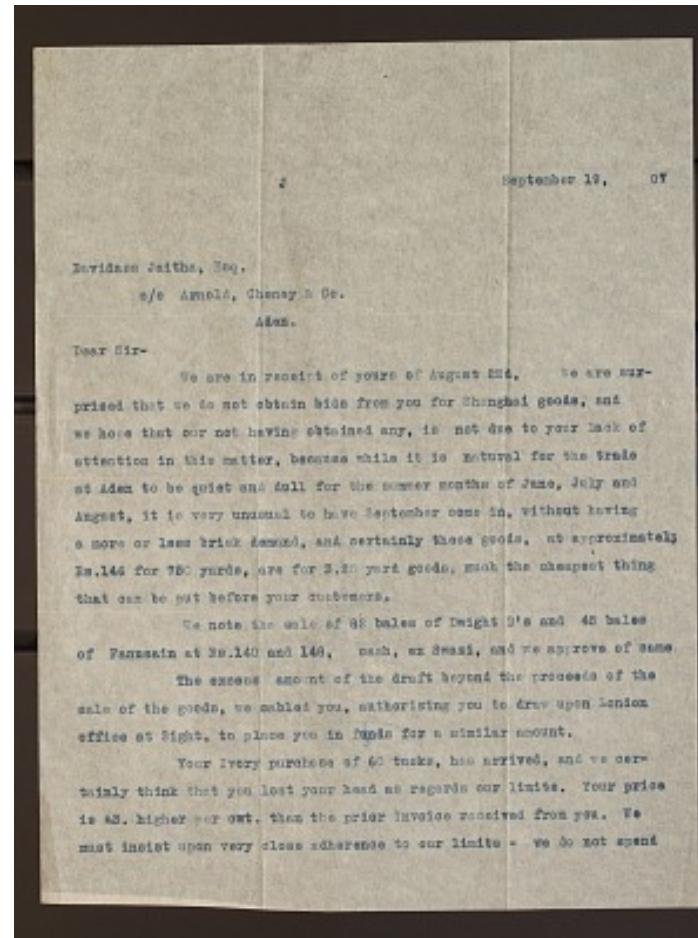
Dear Sir-

We are in receipt of yours of August 22d, We are surprised that we do not obtain bids from you for Shanghai goods, and we hope that our not having obtained any, is not due to your lack of attention in this matter, because while it is natural for the trade at Aden to be quiet and dull for the summer months of June, July and August, it is very unusual to have September come in, without having a more or less brisk demand, and certainly these goods, at approximately Rs.146 for 750 yards, are for 3.25 yard goods, much the cheapest thing that can be put before your customers.

We note the sale of 82 bales of Dwight D's and 45 bales of Fanusain at Rs.140 and 148, cash, ex Swazi, and we approve of same.

The excess amount of the draft beyond the proceeds of the sale of the goods, we cabled you, authorizing you to draw upon London office at Sight, to place you in funds for a similar amount.

Your Ivory purchase of 60 tusks, has arrived, and we certainly think that you lost your head as regards our limits. Your price is £3. higher per cwt. than the prior invoice received from you. We must insist upon very close adherence to our limits - we do not spend



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