

S. Ann Dunham Papers, FN 11

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Chinese trader from Solo named LIEN WING WAN after they formed coop in early 60's he countered their efforts by setting up a synthetic [[bleng?]] factory in [[Solo?]] - synthetic bleng is cheaper & he is squeezing them out of the market they don't know the name or location of his factory - they saw LWW kept his plans to build it a secret ((he must have gotten as chemist to analyze the composition of the groundwater)) - one day they just discovered the synthetic on the market with trademark: "L"

in early 60's was also a coop of krupuk makers in Solo & coop sold to

that buyers coop new also destroyed & most of krupuk makers use Lien's synthetic product

when asked why. Jono producers didn't lower price of their bleng

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so competitive said that price of bamboo limiting factor large split bamboos used to line walls of wells & holding ponds, and as eporation [[evaporation]] trays

price of these large bamboos 1600Rp per batang come from area of Panungalan 10k away (local type too small) - poles are floated in by river bamboo used for [[luap?]] last about 2 years before salt solution eats through & must be replaced

got two estimates from two diff persons of well depth:

15 - 20 M 25 - 40 M

have never experimented with cement or concrete casings - earth in area subject to shifting so wells must be lined

wells last anywhere from 5 - 20 years

cheaper to build new one than repair an old ("direhab lebih mahal")

Chance trades from hole neared then will for the prival after they commend copy is early 60's as constructed their effects by a synthetic blying feetby for hole of expensions of the market by the factory line from 5 of the market by the application of the market by the factory they can be to a superior of the market by the factory they can be to the factory they can be to the factory they can they are getter a subject of the market by the factory they can the factory they can the factory they can the control of the market from the construction of the market from the construction of the market with trademast; the factor of and they recent of the market with trademast; the trademast the construction of the market with trademast; the trademast the superior of all the place of all the place of the factor of a superior of all the place of the construction of the product of a superior the construction of the superior of a superior that the superior of the superior of a superior to the superior of the superior of

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