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S. Ann Dunham Papers, 4A, Bali

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has other langganan, also exporters
 he receives orders, doesn't take goods around to art shops
 sometimes langganan gives uang muka but not always
 exporters get written contracts from outside
 langganan pay kontan
 1 colt = 2M cubic can get 500 bebek 25 cm
 if ~~wood~~ cheap quality, kayn boros, work
 fast & get only 400 per colt, 1000-1500 @ putihan if teliti work
~~fast~~ slow &
 hasil less, but use less wood, quality, amt. of detail, size depends on
 orders

[[insert for putihan]] 25cm 1 pengrajin can make about 10a day (7-15
 depending
 30cm 1 pengrajin can make about 8-7 a day, sell for 1500-2000@

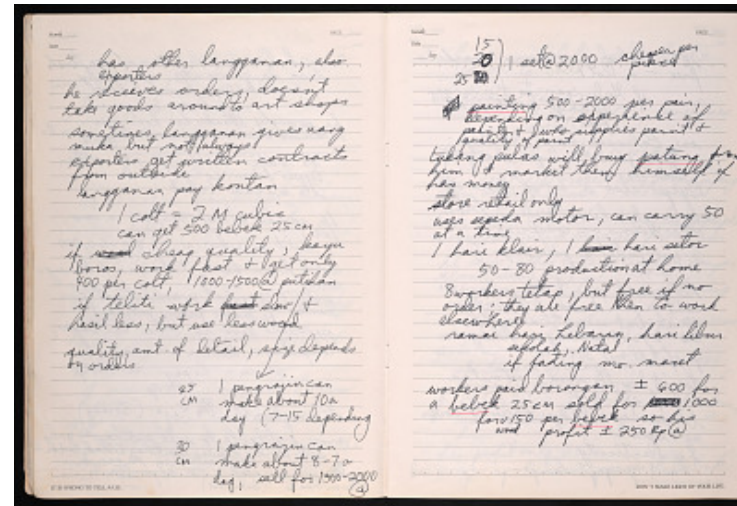
[[preprinted]] IT IS WRONG TO TELL A LIE. [[/preprinted]]

[[end page]]
 [[start page]]

15
 20) 1 set @ 2000 cheaper per piece
 25

[[red underline]] painting [[/red underline]] 500-2000 per pair, depending
 on experience of painter & who supplies paint & quality of paint
 tukang pulas will buy [[red underline]] patung [[/red underline]] from him
 & market them himself if has money
 store retail only
 uses sepeda motor, can carry 50 at a time
 1 hari klair, 1 ~~hair~~ hari setor
 50-80 production at home
 8 workers telap, but free if no order; they are free then to work
 elsewhere
 ramai hari Lebaran, hari libur sekolah, Natal if fading mo. macet
 workers paid borongan ± 600 for a [[red underline]] bebek [[/red
 underline]] 25 cm sold for 1000 for wood 150 per [[red underline]] bebek
 [[/red underline]] so his profit ± 250 Rp@

[[preprinted]] DON'T MAKE LIGHT OF YOUR LIFE. [[/preprinted]]



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